

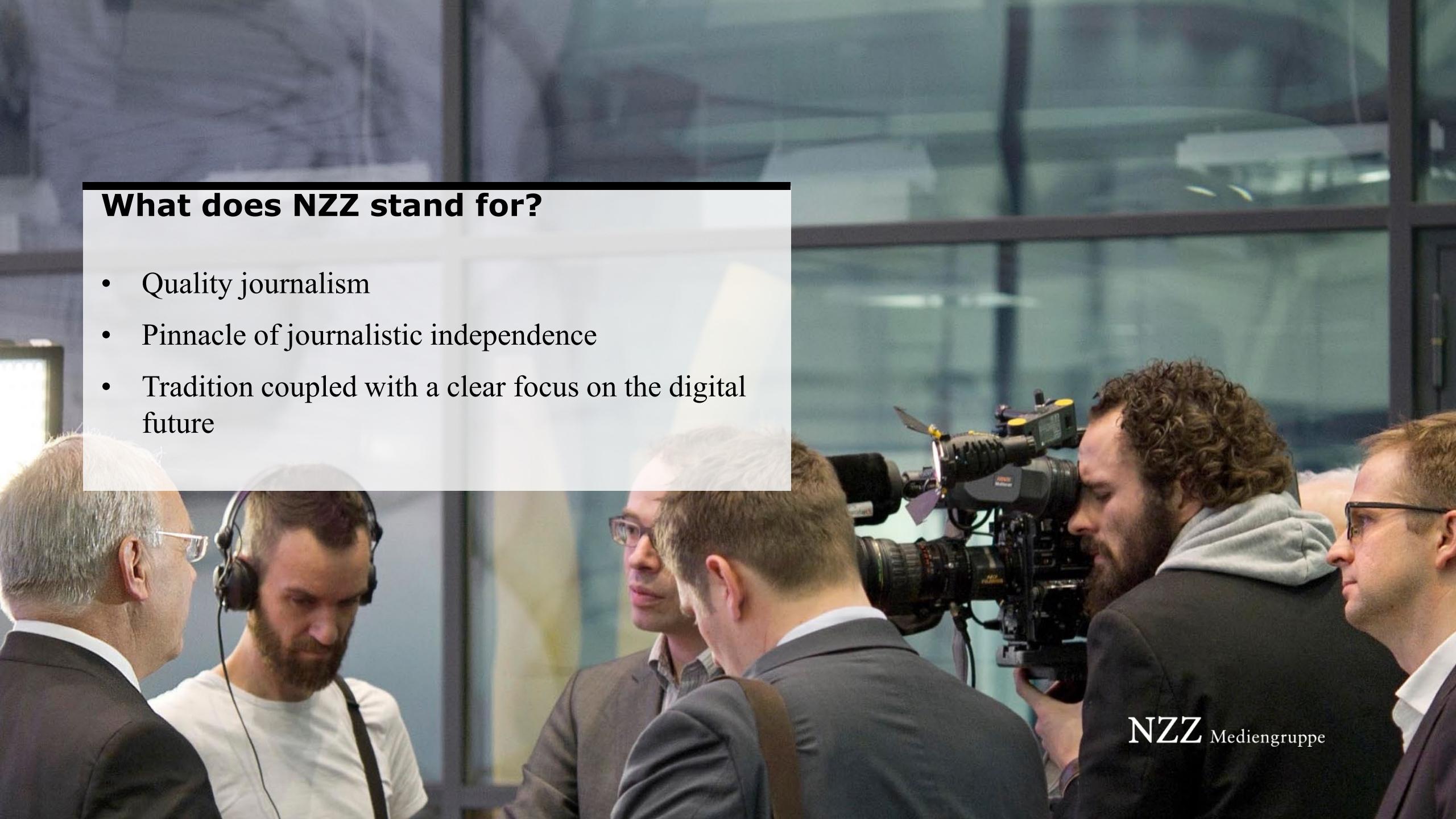
# *Company presentation*

*Neue Zürcher Zeitung*

**NZZ** Mediengruppe

## **What does NZZ stand for?**

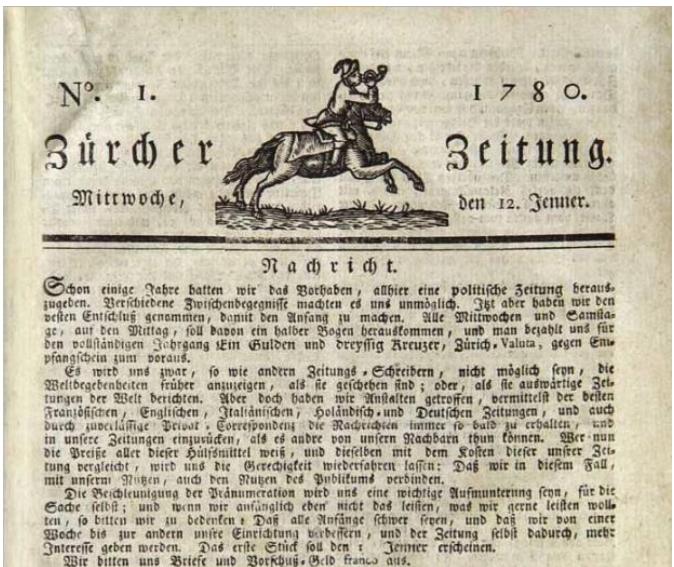
- Quality journalism
- Pinnacle of journalistic independence
- Tradition coupled with a clear focus on the digital future



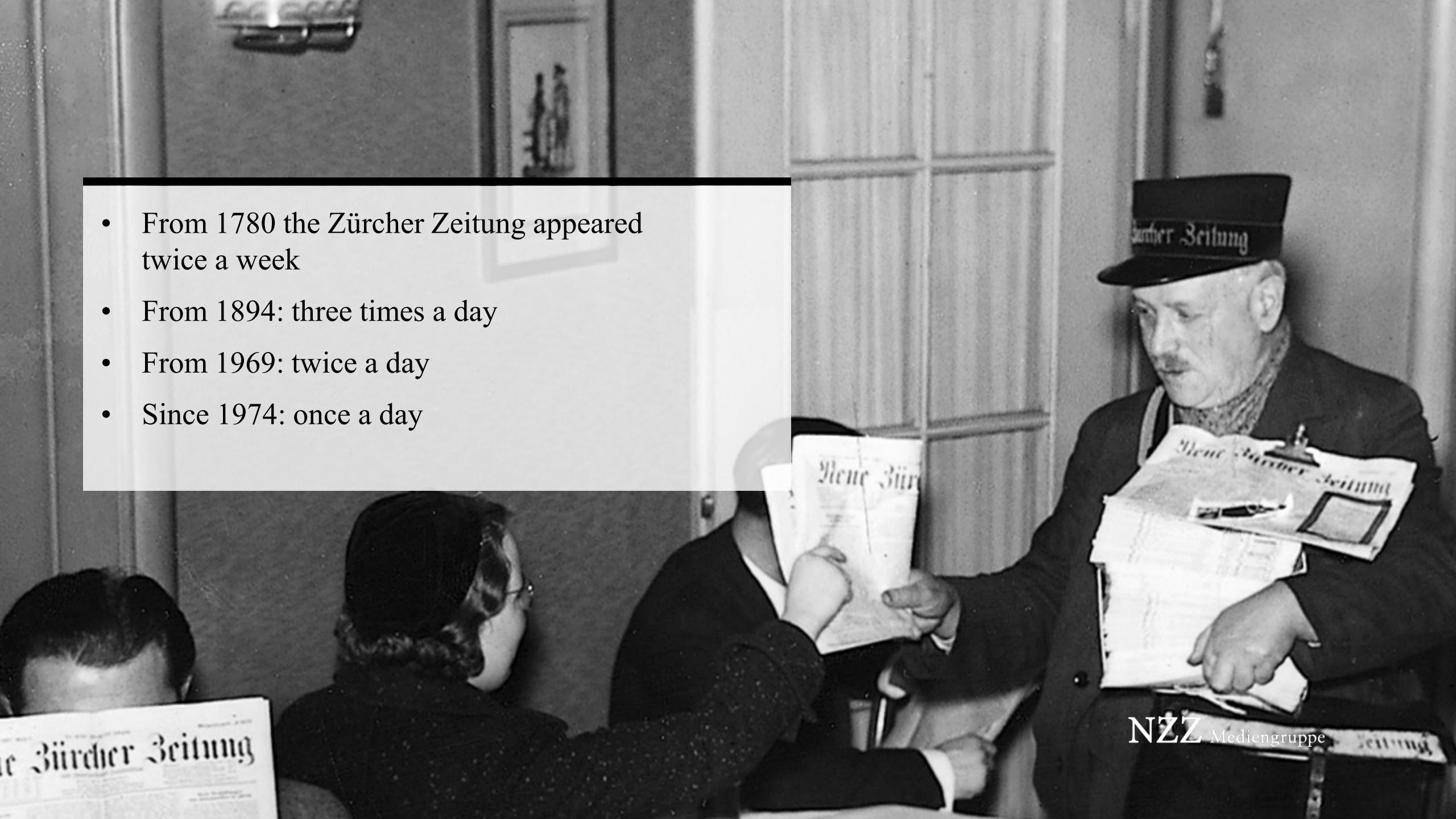
**NZZ** Mediengruppe

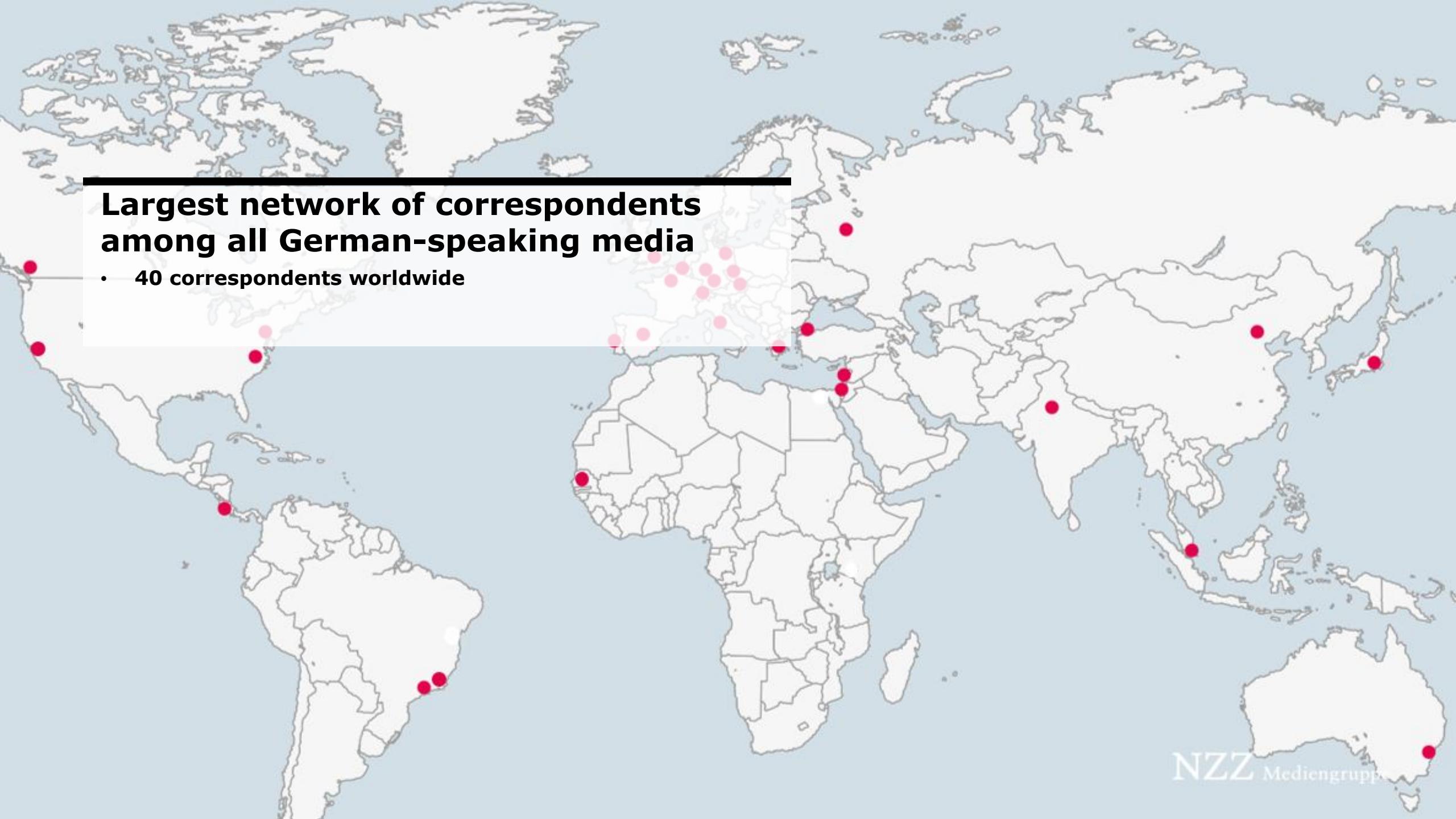
# Founded 239 years ago

- Newspaper founder Salomon Gessner
- First edition of the Zürcher Zeitung published in 1780 by the Orell, Gessner, Füssli & Co. publishing house
- The oldest daily Swiss newspaper still in publication



- From 1780 the Zürcher Zeitung appeared twice a week
- From 1894: three times a day
- From 1969: twice a day
- Since 1974: once a day





## Largest network of correspondents among all German-speaking media

- 40 correspondents worldwide

## Formation of a media group

- 1991** Majority shareholder  
St. Galler Tagblatt AG
- 1998** Holding company AG für  
die Neue Zürcher Zeitung
- 2002** Investment in LZ Medien Holding
- 2006** Two business entities: NZZ AG, Freie Presse  
Holding AG



NZZ Mediengruppe

- 
- 2008** First CEO appointed
- 2009** Management board, close incorporation of regional media
- 2014** 100% takeover of FPH
- 2015** Introduction, consolidation and expansion of the business media unit
- 2017** Foundation of CH Media (Joint Venture between AZ Media and NZZ Regional Media)

**NZZ** Mediengruppe

# Who owns the NZZ Media Group?

- Around 2 700 shareholders
- Dedicated to liberal democratic principles
- Only individuals
- No one owns more than 1% of the voting rights
- Long-term vision – sustainable profitability



# Board of directors and management

## *Board of directors*



**ETIENNE  
JORNOD**  
President



**DR. CHRISTOPH  
SCHMID**  
Vice President



**DR. BERND  
KUNDRUN**



**PROF. DR. LUCY  
KÜNG**



**CAROLINA  
MÜLLER-MÖHL**



**MATTHIAS  
REINHART**



**PROF. DR.  
ROLAND  
SIEGWART**



**PROF. DR.  
DOMINIQUE  
VON MATT**



**ISABELLE  
WELTON**

## *Management*



**DR. FELIX  
GRAF**  
CEO / Head of  
Marketing and  
Sales a.i.



**DR. MONICA  
DELL'ANNA**  
Head of Products



**ERIC  
GUJER**  
Editor in Chief  
«Neue Zürcher  
Zeitung»



**LUZI  
BERNET**  
Editor in Chief  
«NZZ am  
Sonntag»



**PETRA  
FEIGL-FÄSSLER**  
Head of  
Human Resources



**ANDREAS  
BOSSECKER**  
Head of Technology  
and IT



**JÖRG  
SCHNYDER**  
CFO



**DR. HANSPETER  
KELLERMÜLLER**  
Head of  
Administration

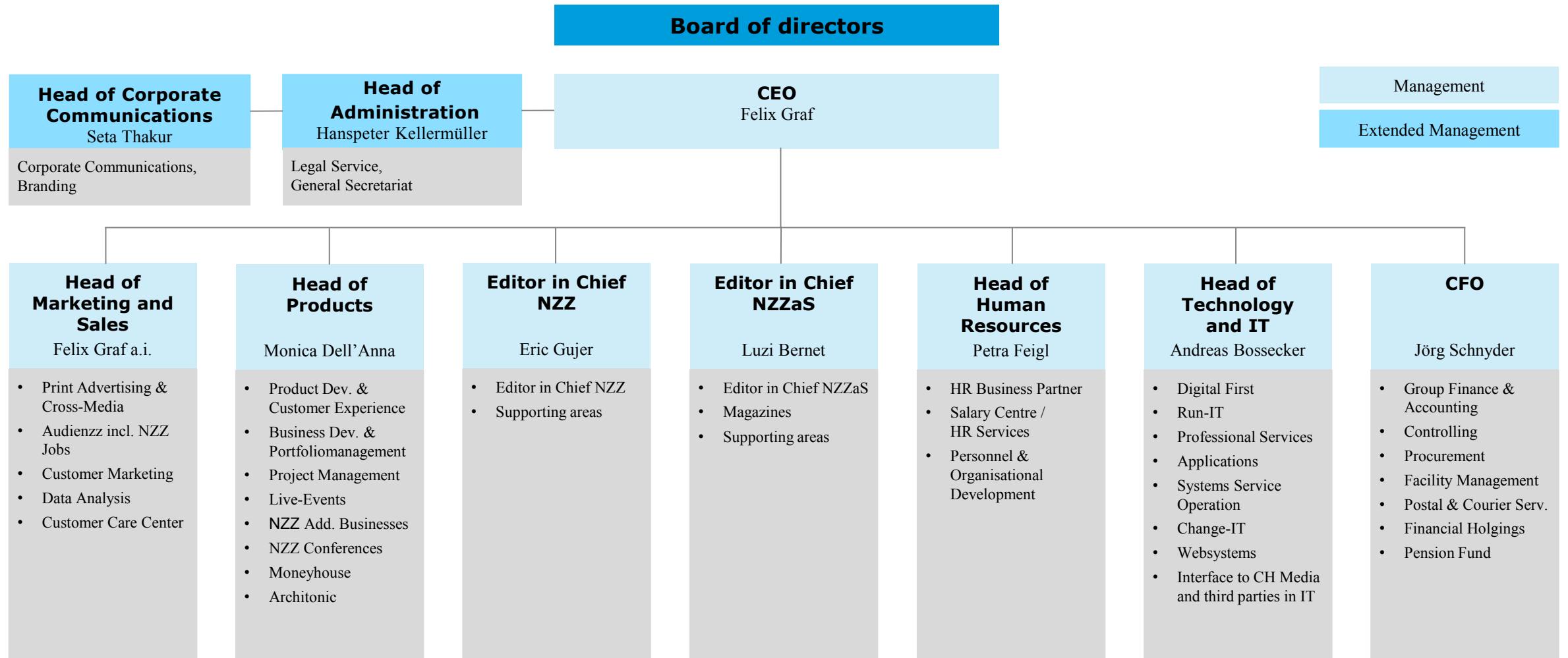


**SETA  
THAKUR**  
Head of Corporate  
Communications

## *Extended Management*

**NZZ** Mediengruppe

# Organizational chart management



# The NZZ Media Group's business units

- NZZ Media
- Business Media



# NZZ Media



**NZZ** Mediengruppe

# Business Media

Events and information services



# **Employees**

NZZ Media Group

NZZ Editorial Board

NZZ am Sonntag

Products

Marketing and Sales

Central departments

**780**

**272**

**99**

**160**

**122**

**127**



# Holdings NZZ Media Group

<b>NZZ Management AG, Zurich</b>	<b>100 %</b>	<b>Neue Zürcher Zeitung AG, Zurich</b>	<b>100 %</b>
<b>Audienzz AG, Zurich</b>	<b>85 %</b>	• NZZ (Deutschland) GmbH, Frankfurt	100 %
• Zulu 5 AG, Zurich	20 %	• NZZ Österreich GmbH, Vienna	100 %
<b>Moneyhouse AG, Risch</b>	<b>100 %</b>	• The Market Media AG, Zurich	40 %
<b>Architonic AG, Zurich</b>	<b>81 %</b>	• Presse TV AG, Zurich	30 %
• Architonic Service GmbH, Berlin	100 %	• Ad Agent AG, Luzern	20 %
<b>Zurich Film Festival AG, Zurich</b>	<b>52 %</b>	• Livingdocs AG, Zurich	15 %
<b>Spoundation Motion Picture AG, Zurich</b>	<b>52 %</b>	• RecruitingHUB (Schweiz) AG, Zurich	15 %
<b>Swissprinters AG, Zofingen</b>	<b>30 %</b>	• Qontis AG, Zurich	12 %
<b>Sternwald Invest GmbH, Berlin</b>	<b>25 %</b>	• dctp GmbH, Düsseldorf	12 %
<b>bettermarks GmbH, Berlin</b>	<b>19 %</b>	 	
		<b>FPH Freie Presse Holding AG, St. Gallen</b>	<b>100 %</b>
		• RMH Regionalmedien AG, Luzern	97 %
		• Tele 1 AG, Luzern	100 %
		• TVO AG, St. Gallen	100 %
		• CH Media Holding AG, Aarau	50 %
		<b>NZZ Konferenzen AG, Zurich</b>	<b>100 %</b>
		• Swiss Economic Forum (SEF) AG, Thun	100 %

## Key figures 2018

Total operational  
earnings  
**383,5**  
million CHF

Betrieblicher  
Gesamtaufwand  
**361,7**  
million CHF

Betriebsergebnis  
(EBIT)  
**20,8**  
million CHF

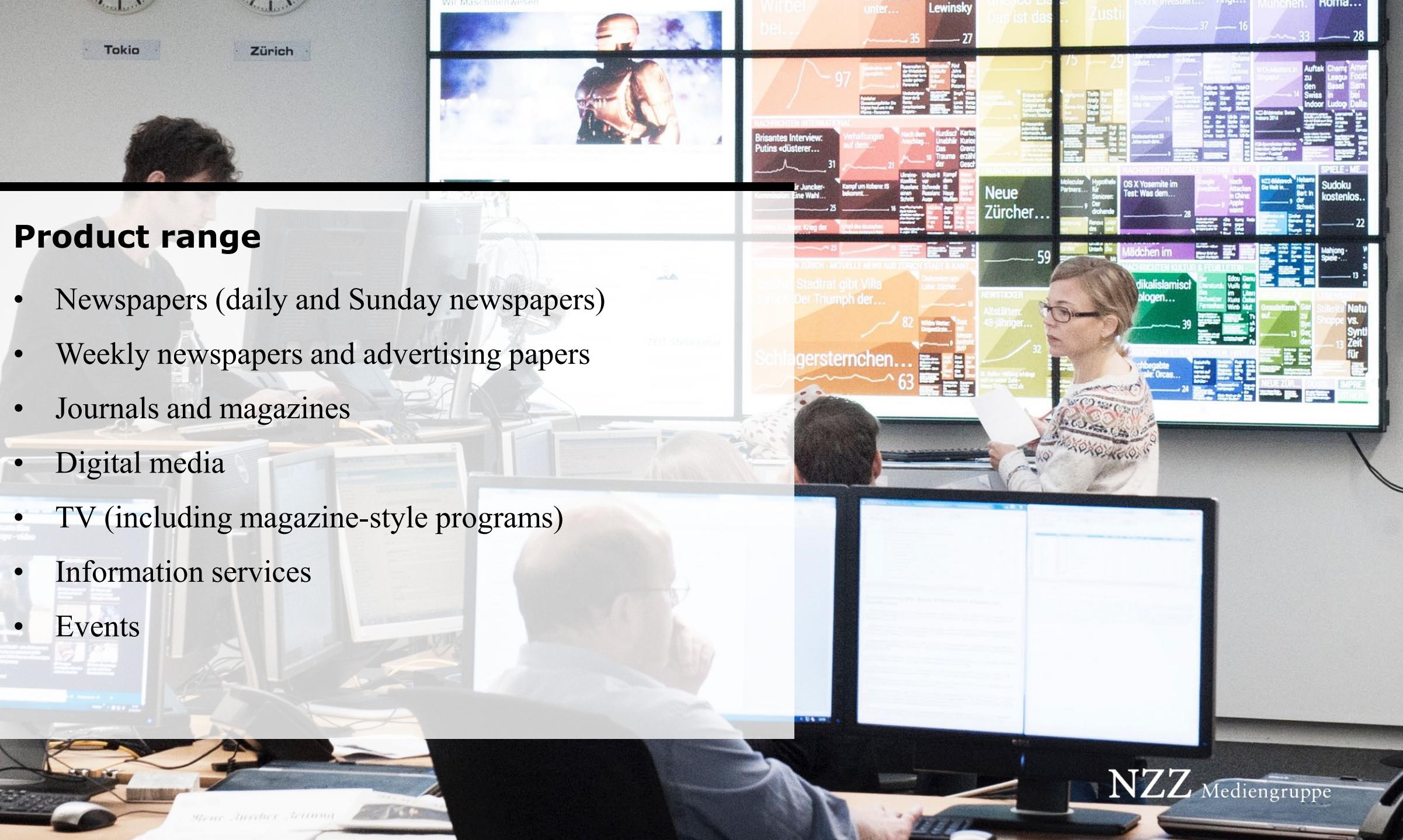
Gruppenergebnis  
**18,8**  
million CHF

Total assets  
**349,3**  
million CHF

Fixed assets  
**148,8**  
million CHF

Equity rat  
**75,6%**

Return on equity  
(ROE)  
**6,9%**



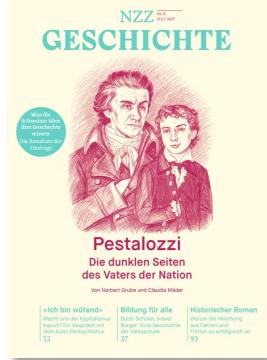
## Product range

- Newspapers (daily and Sunday newspapers)
- Weekly newspapers and advertising papers
- Journals and magazines
- Digital media
- TV (including magazine-style programs)
- Information services
- Events

# Print product innovations since 2015



Redesign «Z»



Launch «NZZ  
Geschichte»



Redesign «NZZ Folio»



Refresh «NZZ  
am Sonntag»



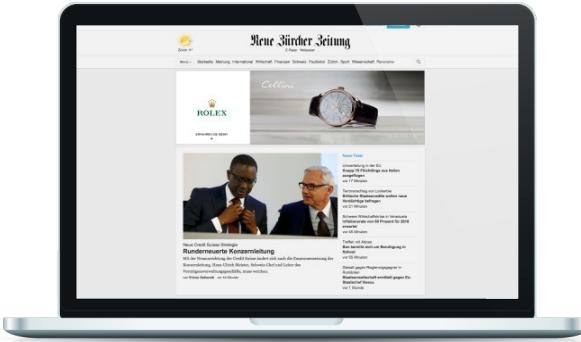
Redesign «Neue  
Zürcher Zeitung»



Redesign «Stil»

**NZZ** Mediengruppe

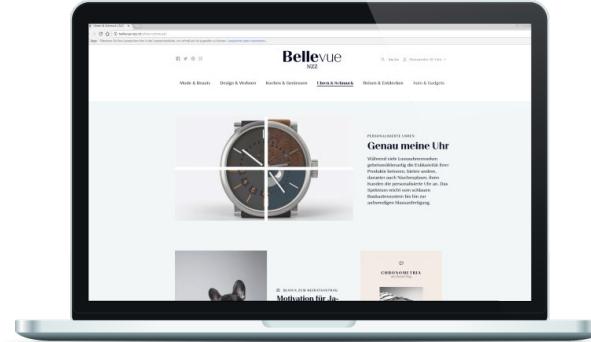
# Digital product innovations since 2015



Redesign NZZ.ch



Launch NZZaS.ch



Launch bellevue.nzz.ch



Redesign E-Paper  
«Neue Zürcher Zeitung»

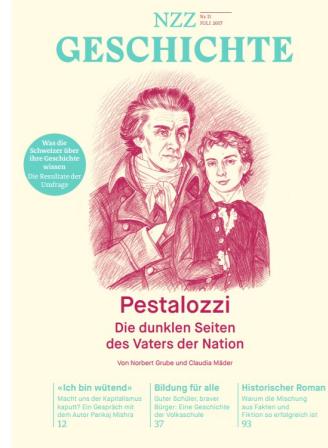
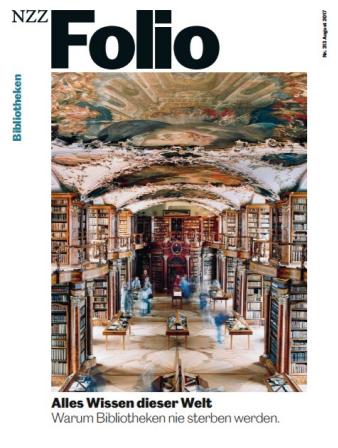


Relaunch NZZ-App

**NZZ** Mediengruppe



# NZZ Media: Supplements and magazines



**NZZ** Mediengruppe

# NZZ Media: Digital Media



NZZ.ch



NZZaS.ch



bellevue.nzz.ch



jobs.nzz.ch



nzzdomizil.ch



NZZ Format



NZZ Standpunkte



trauer.nzz.ch



zeitungsarchiv.nzz.ch

**NZZ** Mediengruppe

# NZZ Media: Events and other types of business

- NZZ Podium Zürich
- NZZ Podium Berlin
- NZZ LIVE
- NZZ Reisen
- NZZ Edition
- NZZ Shop
- NZZ Corner



## Business Media: Events/programs

- Swiss Economic Forum
- SEF4KMU
- Swiss International Finance Forum
- Swiss Innovation Forum
- Swiss Energy & Climate Summit
- Real Estate Days
- X.Days
- NZZ CEO Dinner
- Netversity
- Zurich Film Festival



## Business Media: Information services



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# **Many thanks**

**Corporate Communications NZZ Media Group**

NZZ Management AG  
Falkenstrasse 11 • Postfach  
CH-8021 Zurich  
Telefon +41 (0)44 258 17 70  
[unternehmenskommunikation@nzz.ch](mailto:unternehmenskommunikation@nzz.ch)  
[www.nzzmediengruppe.ch](http://www.nzzmediengruppe.ch)

